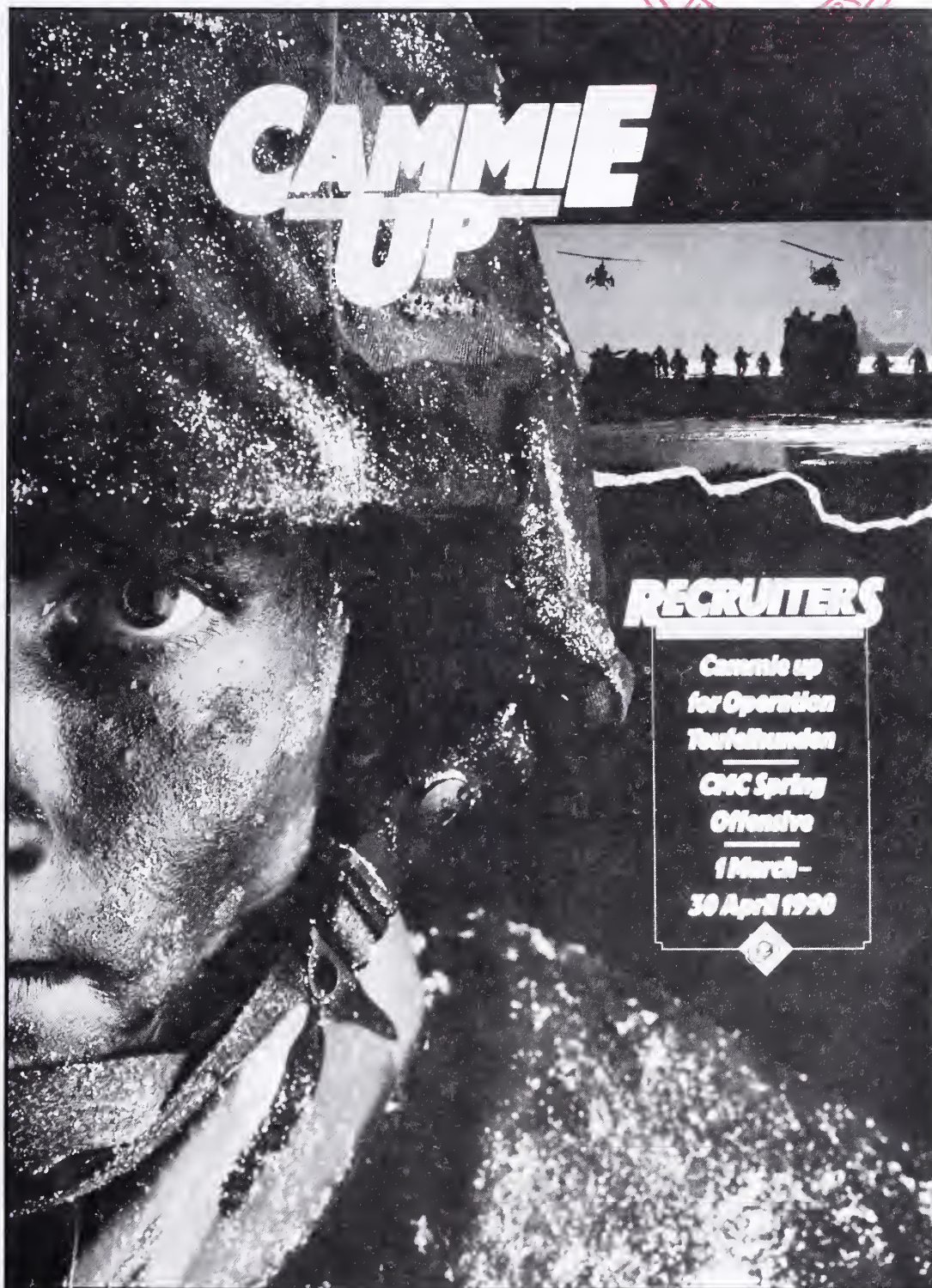


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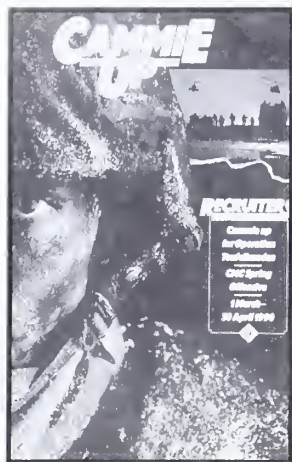
Atlanta, Ga. March 1990



RECRUITERS

**Cammie up
for Operation
Touffohunden
—
CNC Spring
Offensive
—
1 March—
30 April 1990**

DEVIL DOGS IN THE ATTACK



Front Cover

The Commandant's great Military Operation "TEUFELHUNDEN" is on and the 6th District Pacesetters are pressing the attack. "Take no prisoners" admonishes the Director as he rallies his Warriors for the onslaught. For more battle details, see page 3 and pgs. 7-9. USMC photo by Sgt. Joseph Sawyer, Jr.

Headquarters Sixth Marine Corps District

Director: Col. J.C. Lilly, Jr.
Deputy Director: Col. J.T. Luken, Jr.
Sergeant Major: SgtMaj. M.J. Haddock

Public Affairs Branch

PAO: Maj. James Santana
PAC: GySgt. J. Booker Simmons
Editor: Sgt. Kelley S. Hughes
Photographer: Sgt. Joseph Sawyer, Jr.
Broadcaster: Sgt. Marty T. Hopper
Illustrator: Sgt. Melvin L. Davis

Public Affairs NCOs

RS Jacksonville: Sgt. L.C. Brooks
RS Macon: Sgt. Susan M. Hand
RS Montgomery: Sgt. Leah Gonzalez
RS Nashville: Sgt. J.C. Saris, Jr.
RS Raleigh: SSgt. Alfred Biggs
RS Orlando: SSgt. Rudy Hernandez

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.....
Spring Campaign '90
THE FEUD IS ON!
.....

Director's Comments

Great work in February Marines. Quality was super: 69 percent I-IIAs, and our 1.69 APR exceeded the Commandant's tasking. Very fine work.

In the Belleau Wood fighting of 1918, the Germans received a thorough indoctrination in the fighting ability of Marines. Maneuvering and assaulting through allegedly impenetrable woods and capturing supposedly unattainable terrain, the Warriors of the 4th Marine Brigade struck terror in the hearts of the Germans. The persistent attacks, delivered with uncommon courage, soon had the Germans referring to Marines as the TEUFELHUNDEN, meaning "fierce fighting dogs of legendary origin," or as popularly translated, "Devil Dogs."

The Warriors of the 6th Marine Corps District, now have an opportunity to prove their mettle as did their predecessors in the 4th Marine Brigade: Operation TEUFELHUNDEN, the Commandant's Spring Recruiting Campaign, started 1 March. Your mission is uncomplicated; write as many **quality contracts** as you can

during March and April, which support pool development, in accordance with your Commanding Officer's mission letter. Every recruiter's mission in the 6th Marine Corps District is to write at least six **quality contracts** during the Campaign.

The awards available during this Campaign are the best ever! The flyers you have explain the "rules of engagement" and awards to be won. While there are many prizes and awards to be captured, our goal, as in all combat operations, is to win. Be assured the competition will be keen--all Marines possess the Corps' fighting spirit. We're going to be fighting to protect our reputation as the Pacesetters. Simply put, our mission is to be on the final objective first-- just participating does not count! Winning is a matter of pride!

You are winners and you can win. This is a **"team effort,"** a **"combined arms"** operation. I have the utmost confidence in your ability to close with and destroy our enemies.



The battle is on. Rally to the sound of the battle tocsin. Have no mercy. **Prospecting, programs, hard work,** and a **positive attitude** will lead to total and complete victory. Someday, when people ask, "What did you do in the great Operation TEUFELHUNDEN," you can reply, "Well, I didn't shovel trash in the Southeast."

Semper Fidelis,
J. C. Lilly, Jr.

J.C. LILLY, JR.
Colonel, USMC

Back to Basics

Warriors of the 6th MCD, what an outstanding opportunity it is to be assigned here. Nothing like having a successful recruiting year behind us and to be challenged again--to be right "smak dab" in the middle of another recruiting campaign.

Competition is keener as this year's Spring Campaign is two-fold. Pacesetters will be challenged by both the CMC's "Operation TEUFELHUNDEN" and by "Groundhawg" Lilly's "Recruitin' Feud."

Leadership, professionalism and cooperation must be the watch words of the day to protect our reputation as the nation's Pacesetters. We must also keep in sight throughout the campaign, especially the final month, that winning musn't be taken for

granted. You fully understand your mission, have your objectives in sight and continue to protect your hard earned reputation as Pacesetters.

The opportunities to earn recognition and receive CMC, ERR or District awards are virtually unlimited. Every Marine, regardless of MOS or duty assignment, is competing to win a part of the "Recruitin' Feud" treasure.

Enemy forces of the Armed Forces should not be taken lightly. Our other adversaries include other Districts as well as the Western Recruiting Region.

Remember, just participating doesn't count-- **winning is simply a matter of pride.** The "Recruitin' Feud" isn't over until "Groundhawg" Lilly sez



it's plum over...so keep chargin'!

M.J. Haddock

M.J. Haddock
Sergeant Major, USMC

DIs Hit RS Raleigh Streets

Story and photo by SSgt. Alfred Biggs
PANCO, RS Raleigh

They came to teach and to ease fears of future Marines. Giving as the drill instructors were, they also took. They reaped recruiting knowledge as they teamed with recruiters of RS Raleigh.

Six drill instructors from MCRD Parris Island were invited to instruct RS Raleigh future Marines during several pool functions. It was part of a process to further advance the Recruiting Station's Pool Program, according to Major H.E. Poole, Commanding Officer.

"By bringing DI's here, we're able to help lay some fears aside that young men and women in our Delayed Entry Program (DEP) may have about DIs," said Major Poole.

"It gives them an idea of how a DI sounds and acts," Major Poole added.

"It has proved to be very beneficial in helping these youngsters overcome their initial fear of facing drill instructors for the first time at Parris Island. These visits, along with films and other instruction recruiters give them, better prepare them for recruit training."

But as future Marines saw DIs in action for the first time, it was a first for the DIs as well. The visit was a unique experience for the

drill instructors as it was an opportunity to assist recruiters with the enlistment of future Marines.

The drill instructors teamed with the recruiters, visiting high schools and answering questions from students and faculty members. They also talked with prospects during sales calls. The time well spent changed outlooks considerably after working with recruiters of RS Raleigh.

"I didn't realize that there are so many restrictions that recruiters have when enlisting someone into the Corps, said Sgt. Daniel Printz, Jr. Printz is a drill instructor with "C" Co., 1stRTBn.

"This is a good opportunity to find out more about the recruiting process since DIs see only the training process," said the Cape Hatteras, N.C. native.

Sgt. Timothy A. Kirkendall, a drill instructor with "E" Co., 2ndRTBn, worked with recruiters from RSS Wilmington and RSS Jacksonville. After giving a thorough brief to future Marines, he accompanied them on a tour of MCAS Cherry Point, N.C. He indicated that the tour was beneficial because the future Marines not only learned about recruit training, but about Marine Corps life-style after boot camp.

W H I L E
T H E R E Y O U
W I L L--*Sgt. Timothy Kirkendall, a DI with "E" Co., 2ndRTBn, MCRD Parris Island, S.C. briefs future Marines on recruit training.*



Orlando's Golden A-Team

Story and photos by
SSgt. Rudy Hernandez
PANCO, RS Orlando

They are self-maintained, highly trained professionals who by nature of the business, remain cloaked by four walls. Although seldom seen, they are there when needed.

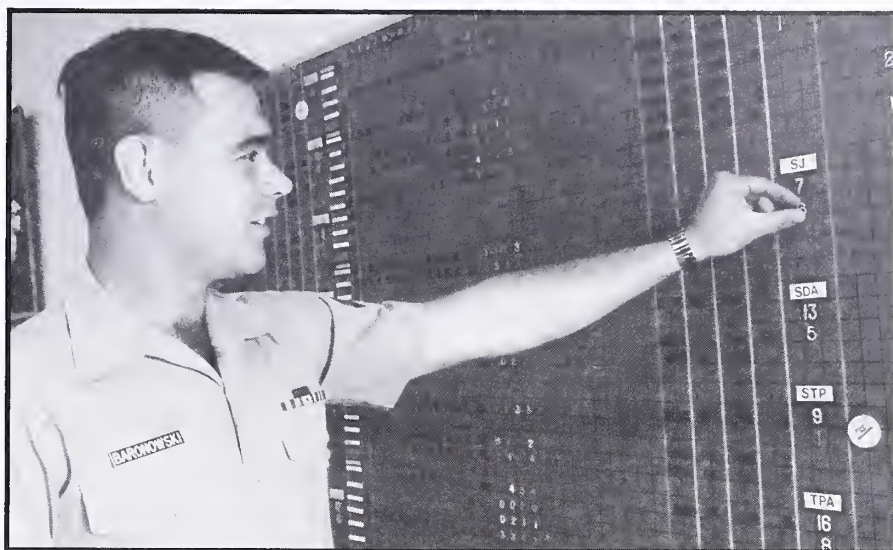
If the word self-reliance had a face, it would look like this special breed of Marines. Some outsiders call them "A-Billets." RS Orlando refers to them as the "A-Team."

The "A-Team" is made up of Warriors from the administrative, supply, medical and public affairs community.

Although their detailed mission is contained in volumes of complex manuals, their personal mission is quite simple: to support the recruiters in the street.

According to SSgt. William Woodward, the admin. chief, his sole purpose is to find a way to wipe-out recruiter problems. "They have a tough job--all they should be concerned about is recruiting. My assistants and I, try to resolve problems or requests with one telephone call."

But without supply there wouldn't be any telephone calls. There would not be any



SUPPORTING ARM--*Sgt. John Baronowski, RS Orlando Operations clerk, updates a recruiter productivity board.*

offices to make them out of.

SSgt. Wesley J. Daniels, the supply clerk, believes "the key to any unit is supply and logistics. Without supply, you don't have the tools to work

geant Major. The 29-year Marine veteran also says that one of the things that pleases him most about his "A-Team" is that they take care of their own locally without having to go to a higher echelon.

"It's not that the support staff does anything special. They just do their job extremely well on a day-to-day basis."

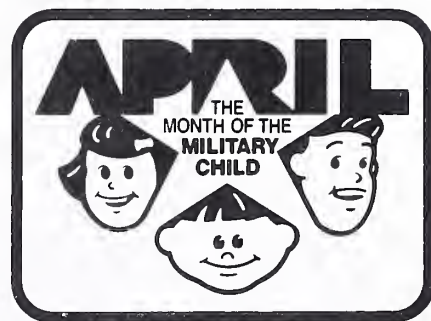
The Commanding Officer, Maj. John D. McGuire echoes the Sergeant Major's praise. "The 'A-Team' is the Combat Service Support Element of our Navy/Marine team. They play a vital role in the recruiting war," he says.

"The 'A-Team' is the Combat Service Support Element of our Navy/Marine team. They play a vital role in the recruiting war."

with." Daniels and his NCOIC GySgt. Steven Brown manage 42 facilities, a \$446,190 budget and 87 vehicles.

Brown says, "The job has its ups and downs, but you have to remember that a lot of people depend on you. So you have to respond accordingly."

"They ("A-Team") are the best I've seen," says SgtMaj. Cecil M. Wright, the RS Ser-



Delta Force

Story and photos by
Sgt. Leah Gonzalez
PANCO, RS Montgomery

The Mississippi Delta, a long, flat area of land that covers about eight counties in the most central part of the state, may be easily called one of the most challenging recruiting areas in the District.

The reason for this challenge is the relatively small number of qualified IIIA's in this spread-out, 6,000 square mile area. At best, RSS Greenville, Miss. has more than 200 qualified young men available each year.

So for recruiters like SSgt. Gerald Waugh and Sgt. Raymond VanCor who take up that challenge, they have the responsibility of working the area's 52 high schools, of which five are working one, and eight working two.

"The Greenville/Greenwood area has a lot of academics," said Waugh. "And they're probably the most challenging for us because their students are usually college bound. Unfortunately for us, this is where most of our IIIA's are."

SSgt. Waugh said that to contract high quality academy graduates, they usually wait until they've been in the work force and then approach prospects with the benefits of the Marine Corps.

Because the Greenville/



THE DELTA: 1990--(above and below) some of RSS Greenville's canvassing areas.

Greenwood area is sparsely populated (averaging a combined population of 60,000) Waugh and VanCor spend much of their time on the road. However, a lot of windshield time is tallied in the outer counties, which sport mostly cotton, soybean, catfish and winter wheat farms, the mainstay of the Delta's economy.

As far as communication and entertainment are concerned, RSS Greenville has two local television and two local radio stations, while others are from Jackson, Miss., which is about two hours away.

"This is probably our biggest advantage," said VanCor. "There is so little to do here for many and not

much of a variety of jobs. Those who are qualified, but can't afford college, usually go Marine Corps for the financial and education opportunities.'"

Educational opportunities usually go over well with the parents, according to Waugh. "They feel that college is the best way to get their children into a better lifestyle, so that's probably the most important benefit we have here."

"Once word gets out, whether through parents or peers, referrals start showing up. "That's how we get a large part of our contracts," said VanCor. "Those that decide to be part of the best pass it on."

Operation Teufelhunden

By Sgt. Keith W. Stoekle
MCRD Parris Island

The war is on, the battle is real--Operation Teufelhunden is in effect.

Operation Teufelhunden is the Commandant's spring recruiting offensive. Its purpose is to increase recruiter productivity, build a recruiting pool and meet shipping missions March through May.

A letter of operation from CMC issued in January served as a warning order for the offensive. It stated Teufelhunden goals and incentives and provided operation planning information.

Traditionally, February through May are the toughest recruiting months for all services, according to Capt. John Berens, Assistant Operations Officer, Assistant Chief of Staff, Recruiting.

Capt. Berens adds that the 61-day offensive hits the heart of that slack period "in order to have the best shot at making mission and exceed minimum performance--a lot of the emphasis to make people realize it can be done."

March 1 was D-day; H-hour, 7:30 a.m. Commanding General MGen. J.D. Lynch, Jr. issued a five paragraph order to all Marines in

the Eastern Recruiting Region, preparing his troops for this inevitable conflict.

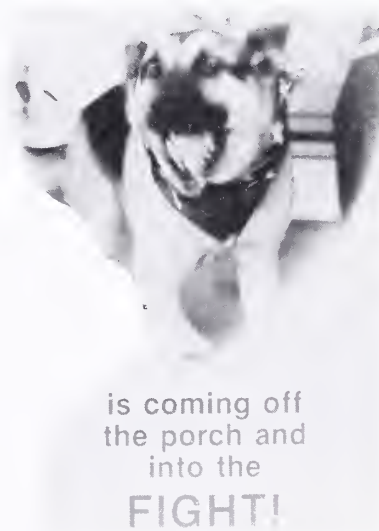
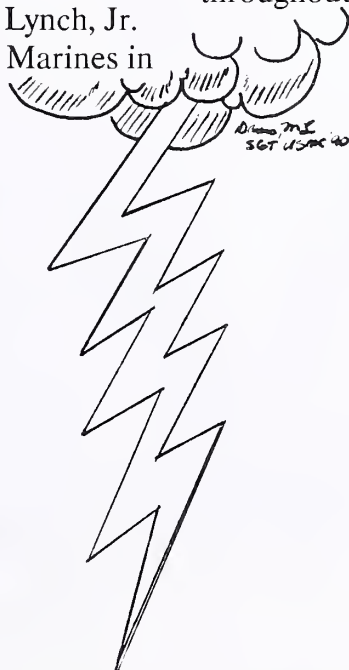
The enemy is all other services. They have aimed their efforts at recruiting high quality applicants with the potential to be Marines. The enemy is well armed with expensive enticements and is adept at deceptive maneuvers to encourage unsuspecting eligibles to make the wrong choice.

But, there is another battle within the battle. The Western Recruiting Region is fighting the ERR for every category in service competition.

The winning stations, districts and region will be determined by dividing the gross number of contracts by the manning level. Contract placement must be conducted in accordance with the mission letter and quality standards must be maintained.

The mission is to make a clean sweep of all categories in the spring offensive. Capt. Berens adds that front-line units will be making daily reports to the combat operations center at ACS Recruiting.

Also, MGen. Lynch will be spending much time on the forward edge of the battle area, checking on his troops in the trenches throughout the operation.





"Luke" and "Mudbone" rassle over a taste of quality spring water.



"J. Booker LeGree" temps "Sweet Melanie MEOP" with some Bayou Bay water.

Spring Campaign '90

Recruitin'

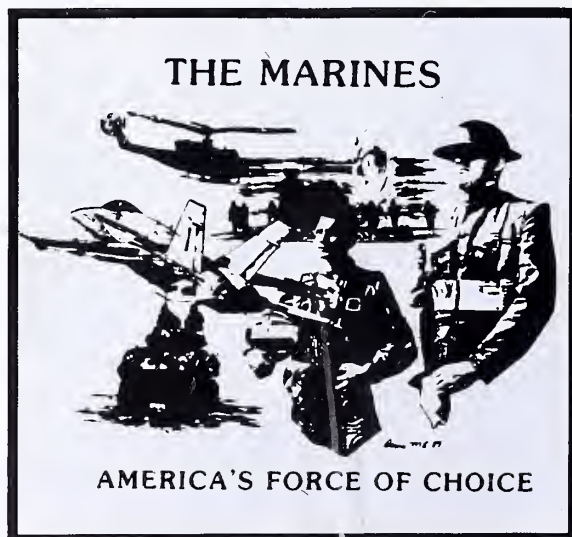
Story by J. Booker Simmons
6th MCD PA Chief

Screaming bejeuse!! Circle the rocking chairs and get the puppies back under the porch. The Lilly Clan is feud'n fo' its life.

On the 1st of March 1990, the separate families of the Lilly Clan were united to defend the 6th Marine Corps District against the onslaught of recruiters from the sister services and the Western Recruiting Region during the Commandant's Spring Recruiting Campaign "Teufelhunden."

"Bugtussel Pino" (RS Nashville) and "Belverdere Barnaby" (RS Montgomery) are defending the western front against the Cajuns from across the 'creek' and rescuing Ms MEOP. "Groundhawk" Lilly has "Porky-Yorky" (RS Macon) guarding the quality pool and "Billy Jax Richardson"

Photos by Sgt. Joseph Sawyer, Jr.
6th MCD Photographer



Feud's On

(RS Jacksonville) mixing up a batch of quality shipping water. "Slim Pickins Poole" (RS Raleigh) and "Mudbone McGuire" (RS Orlando) are net'n up a dawg-gone good dog.

This feud is 'xpected to last now-on 'ta the last of April. Iffin we does real good, there are prizes galore. We'uns will keep ya'll update weekly and monthly.

To support this effort, the Commanding General Eastern Recruiting Region has done gone and let the "Big Dawg" offen da porch and we'll have them Yankees, Flatlanders and Miners heading for the hills real quick.

We'uns know that it be hard to remember ya come to drain da swamp when you up to your cartridge belt in gators, but de Lilly Clan will be on de top come May.



"Kathy Sue" and "Ground-hawg " Lilly await the Klan's return.



"Porky-Yorky," "Mule Skinner" and "Hatmaker" dip up some quality water from the pool.

NCO Schools to change curriculum, locations

Story by SSgt. S. Patricia Gethicker
OKINAWA MARINE staff reporter

CAMP HANSEN, Okinawa, Japan-- The NCO School here will undergo some major revisions, and then become extinct within the next two years

An NCO Basic Course will permanently replace the current curriculum as a formal school here along with a Staff NCO Career Course. Both while official extension courses of the Marine Corps University at MCCDC, Quantico, Va.

Okinawa will be the only command in the Marine Corps where both the basic (sergeants) and career (staff sergeants) courses will be featured under one command - MCB, Camp Butler. The base sergeant major will act as director for both schools.

There are currently 17 NCO schools operating in the Marine Corps, but by 1992, only seven commands will officially offer the NCO Basic Course. At Camps Lejeune, N.C. and Pendleton, Calif., the NCO Basic Course, Staff NCO Career Course and SNCO Advance Course (gunnery sergeants) will be available. Only the NCO Basic Course will be taught at MCRD Parris Island, S.C.; MCAGCC, Twentynine Palms, Calif.; and MCAS Kaneohe Bay, Hawaii.

MCCDC Quantico will be the only command to feature all the enlisted Professional Military Educational programs, including the schools currently administered for senior Staff NCOs.

"We should be receiving the Program of

Instruction from the Marine Corps University for specific guidelines on the NCO Basic Course within the next two months," says GySgt Ron Slater, NCOIC of the Division NCO School here. "Even though the course is not officially scheduled to be taken over by Marine Corps Base for at least a year, the Division School here and the 3d FSSG School operating at Camp Kinser, will begin implementing as much of the curriculum into the current schools as possible.

"It hasn't been specifically determined where the NCO Basic Course will be held," adds Slater. "I'd like to keep it at Camp Hansen, because we're close to the ranges and CTA, but it will depend on finding a facility that can host

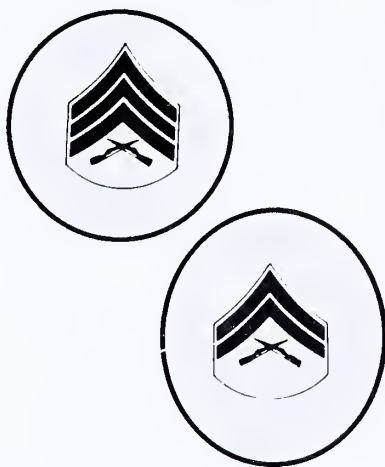
120 students." Currently, the Division School can house 55 students comfortably.

One of the major features of the course is that it's primarily designed for sergeants (and some senior corporals as space would permit). Presently, the majority of Marines attending the school here are corporals. "We're already increasing the number of sergeants going through the course, and we'll continue to do so," Slater

says.

The main reason the course will be a priority for sergeants is because there will only be 7,500 quotas available annually for the seven schools. Each year, the Marine Corps promotes approximately 8,000 sergeants, as compared to 20,000 corporals.

Another change adds one week of training to the current four-week course to allow more time for weapons firing and field tactics.

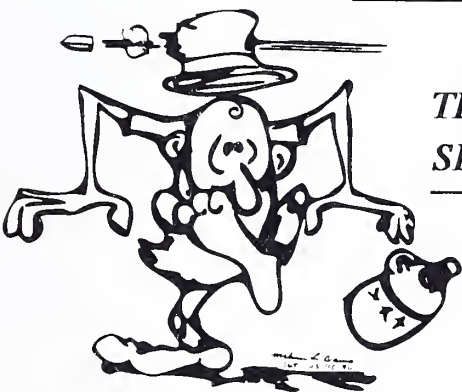


A Closer Look

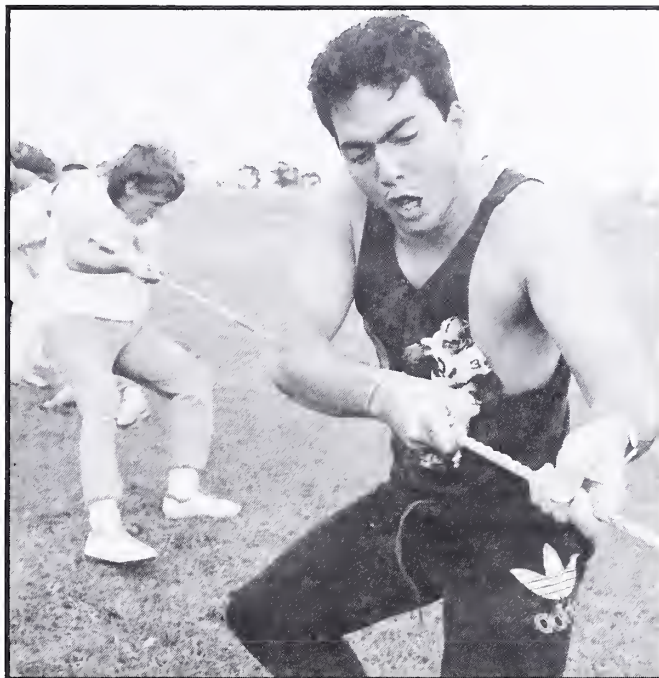
Recruiter Recognized

SSgt. Santiago Silva of RSS South Memphis was inadvertently omitted from last months Recruiter Honor Roll.

SSgt. Silva netted 10 contracts to lead the Pacesetters in January. Keep up the good work!



*NASHVILLE
TERMINATORS
SET THE PACE*



Sincere gratitude...

I wish that I could thank all of you personally for the tremendous support given to me and my family over the past few months. Your cards and phone calls have been refreshing, in that its nice to know we haven't been forgotten. I especially want to express my sincere gratitude to the Marines of the 6th Marine Corps District and MCRD, Parris Island, S.C. for their generous contributions. Your thoughtfulness has greatly assisted in defraying the medical expenses incurred during my treatment. Thanks again for keeping us a part of the MARINE CORPS FAMILY.

Semper Fidelis,
Captain and Mrs. Charles Phillips

TUGGIN' AND PULLIN'--(Above and Below)
RS Orlando future Marines test their strength during a recent field meet. (USMC photos by SSgt. Rudy Hernandez)

Rechargin' Your Battery

Ingredients for Success

There are four basic ingredients for success in recruiting: *integrity, sales skills, product knowledge* and *self-motivation*. Many recruiters have the first three ingredients, but the most successful recruiters are driven by a desire to succeed. Unless you have this drive, this motivation, you will not overcome your aversion to doing things that you don't like to do, which are necessary for success.

The recruiter who says, "I guess I don't have what it takes to recruit," means that he doesn't have a strong enough desire to be successful. He would rather do something that is easier. The job of a Marine recruiter is not easy:

- * *Making phone calls to strangers every month*
- * *Working late every night*
- * *Working weekends*
- * *Studying product knowledge*
- * *Spending time training other recruiters*
- * *Keeping detailed activity reports*
- * *Facing next month's quota with open arms*

Yes, recruiting is tough. But, the successful recruiter does all these things and does them month after month, day in and day out. The less successful do not -- that's the difference.

To be successful, a



recruiter must have a strong desire for success, strong enough to overcome his distaste for all those things he doesn't like to do.

He **MUST** set definite, tangible goals. And must guide his actions, not by how he feels from moment to moment, but always in steps to reach his goal. He must let his goals dictate what he should do, then **DO IT!**

What the goals are doesn't matter as long as they lead to success. With operation Teufelhunden well under way, this would be an excellent time for each recruiter and NCOIC to evaluate your goals or set some new goals. Don't think the awards offered in the Spring Campaign are out of your reach, with the right attitude, hard work and self-motivation, you could be the one that walks away with the top award.

8412 Corner

In the last two months the District has held a **Program Managers Conference** for the Pool Program, PPC Program and has one scheduled for the Command Recruiting Program 15-17 March. A lot of time and effort was put in to these meetings from everyone involved, in hopes of improving the effectiveness of each program. Every recruiter and NCOIC should take advantage of the different ideas passed on from RS to RS. If you haven't already, call your program manager and ask him for any suggestions he may have to help your program.

Captain Harms, OIC of the Contact Team, is departing the District on 16 March 1990. He has been a key player on the 6th MCD Team and will be truly missed. Thanks for all your hard work and total support to the recruiters and NCOICs of the District.

*Semper Fi,
The Contact Team*

Recruiter of the Month

RS Jacksonville

Sgt. J.S. Bosarge of RSS Kings Bay, Ga. closed the month with six contracts.

"I really got into area canvassing and had excellent referrals from the Delayed Entry Program."

Primary MOS: Field Artillery
Hometown: Kansas City, Ks.
Family: Wife, Dawn

RS Raleigh

Sgt. Howard Kight of RSS Winton-Salem, N.C., netted four contracts, all I-IIIs.

"Area canvassing was my most successful prospecting tool during the month."

Primary Mos: CH-53 Helicopter Mechanic
Hometown: St. Marys, Ga.
Family: Daughter, Jasmine, 1 yr.

RS Macon

Sgt. Roger Page of RSS Columbia, S.C. sealed the title with five contracts.

"Prospecting is the name of the game! Sticking to systematic recruiting will do it every time."

Primary MOS: Aviation Supply Technician
Hometown: Landrum, S.C.
Family: Wife, Carla and son, Tyler, 1 yr.

RS Orlando

SSgt. Henry G. Samuels of RSS Ft. Lauderdale, Fla. netted six contracts.

"By the second week, I enlisted four applicants. I was so motivated, I enlisted two more!"

Primary MOS: Audio Visual Technician
Hometown: Brooklyn, N.Y.
Family: Wife, Deniece and sons Marquis, 8, Maurice, 6 and Marcel, 8 months.

RS Montgomery

Sgt. Monica S. Bakanovic of RSS Pensacola, Fla. rose to the top this month by writing six contracts.

"What helped me out was continued prospecting from last month."

Primary Mos: Armorer
Hometown: Grand Islands, Neb.
Family: Son, Joseph Anthony, 2

RS Nashville

SSgt. Leroy Pate of RSS Decatur, Ala. closed with 6 contracts this month.

"My NCOIC and I have a plan of accomplishing as many Recruiter of the Month Awards as possible."

Primary MOS: Supply Chief
Hometown: Chatsworth, Ga.
Family: Wife, Cheryl and daughter, Rachelle, 12 and son Stuart, 11

Recruiter Honor Roll

6 Contracts

SSgt. H. Samuels, Ft. Lauderdale, Fla. *
 SSgt. L. Pate, RSS Decatur, Ala. *
 SSgt. L. Garcia, RSS Nashville, Tenn.
 Sgt. J. Bosarge, RSS Kings Bay, Ga. *
 Sgt. M. Bakanovic, RSS Pensacola, Fla. *

5 Contracts

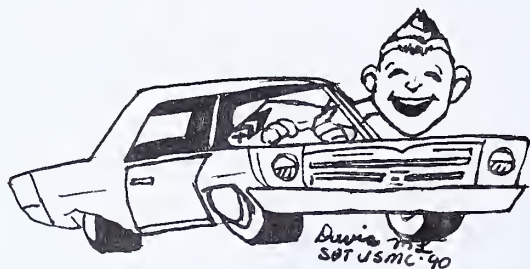
MSGT. C. Butcher, RSS West Palm Beach, Fla.
 SSgt. N. Blakley, RSS Jacksonville, Fla.
 SSgt. B. Adams, RSS Lakeland, Fla.
 SSgt. R. Alexander, RSS Lakeland, Fla.
 Sgt. R. Page, RSS Columbia, S.C. *
 Sgt. J. Laguana, RSS Nashville, Tenn.
 Sgt. D. Davis, RSS Raleigh, N.C.
 Sgt. K. Bounds, RSS Mobile, Ala.
 Cpl. J. Bounds, RSS Gulfport, Miss.

4 Contracts

GySgt. R. Carlyle, RSS Albany, Ga.
 GySgt. G. Kirkman, RSS Nashville, Tenn.
 GySgt. I. Moon, RSS Orlando, Fla.
 GySgt. M. Taylor, RSS Miami, Fla.
 GySgt. T. Gullede, RSS Rocky Mount, N.C.
 GySgt. L. Mills, RSS Macon, Ga.
 GySgt. B. Rosemond, RSS Jonesboro, Ga.
 GySgt. W. Walker, RSS Jacksonville, N.C.
 SSgt. T. Gaines, RSS Jacksonville Beach, Fla.
 SSgt. I. Kelly, RSS Savannah, Ga.
 SSgt. S. Silva, RSS South Memphis, Tenn.

SSgt. C. Jones, RSS Decatur, Ala.
 SSgt. J. Riley, RSS Chattanooga, Tenn.
 SSgt. D. Cummings, RSS Orlando, Fla.
 SSgt. D. Walton, RSS Leesburg, Fla.
 SSgt. R. Griffin, RSS Tampa, Fla.
 SSgt. C. Rasmussen, RSS Charlotte, N.C.
 SSgt. W. Durham, RSS Birmingham, Ala.
 SSgt. D. Wilson, RSS Gulfport, Miss.
 Sgt. H. Kight, RSS Winston-Salem, N.C. *
 Sgt. J. Sapp, RSS Albany, Ga.
 Sgt. B. Flowers, RSS Tallahassee, Fla.
 Sgt. B. Wheeler, RSS Savannah, Ga.
 Sgt. D. Norton, RSS Tupelo, Miss.
 Sgt. D. Tidwell, RSS North Memphis, Tenn.
 Sgt. A. Pineiro, Ft. Myers, Fla.
 Sgt. A. Sotomayor, RSS Miami, Fla.
 Sgt. J. Nesci, RSS Clearwater, Fla.
 Sgt. S. D. Sweeney, RSS Fayetteville, N.C.
 Sgt. R. Hicks, RSS Stone Mountain, Ga.
 Sgt. R. Bolden, RSS Jonesboro, Ga.
 Sgt. T. Bresnahan, RSS Augusta, Ga.
 Sgt. B. Boatright, RSS Augusta, Ga.
 SSgt. C. Ruse, RSS Lawrenceville, Ga.
 Sgt. D. Thigpen, RSS Sumter, S.C.
 Sgt. J. Jones, RSS Lawrenceville, Ga.
 Sgt. R. VanCor, RSS Birmingham, Ala.
 Sgt. J. Tarantino, RSS Montgomery, Ala.
 Sgt. F. Leonard, RSS Pensacola, Fla.
 Cpl. R. Cain, RSS Tupelo, Miss.

* Denotes Recruiter of the Month



Safe Driving Award

RS Raleigh won the Safe Driving Award for 1989. The RS had only two military at fault accidents for 1,452,061 miles driven--
A JOB WELL DONE!

Enlisted Recruiting Results

ENLISTED RECRUITING RESULTS FEBRUARY FY90

SHIPPING

	MSN	PSREG SHIP	%	MSN	NPSREGM SHIP	%	MSN	NPSREGM+PSREG SHIP	%	MSN	NPSREGF SHIP	%
FTL	0	0	NA	0	0	NA	0	0	NA	0	0	NA
JAC	0	0	NA	48	48	100.0	48	48	100.0	4	3	75.0
MAC	1	1	100.0	58	58	100.0	59	59	100.0	6	6	100.0
MON	1	1	100.0	44	44	100.0	45	45	100.0	6	5	83.3
NAS	1	2	200.0	36	36	100.0	37	38	102.7	4	4	100.0
ORL	0	1	NA	95	95	100.0	95	96	101.1	8	8	100.0
RAL	0	0	NA	41	41	100.0	41	41	100.0	6	6	100.0
DIST	3	5	166.7	322	322	100.0	325	327	100.6	34	32	94.1

	MSN	NPSRESMG SHIP	%	MSN	NPSRESMA SHIP	%	MSN	NPSRESF SHIP	%	MSN	TOTAL FORCE SHIP	%
FTL	0	0	NA	0	0	NA	0	0	NA	0	0	NA
JAC	7	7	100.0	0	1	NA	0	1	NA	59	60	101.7
MAC	27	28	103.7	4	5	125.0	0	0	NA	96	98	102.1
MON	24	23	95.8	0	0	NA	0	0	NA	75	73	97.3
NAS	17	17	100.0	4	5	125.0	0	0	NA	62	64	103.2
ORL	19	20	105.3	0	0	NA	0	0	NA	122	124	101.6
RAL	21	21	100.0	2	2	100.0	0	0	NA	70	70	100.0
DIST	115	116	100.9	10	13	130.0	0	1	NA	484	489	101.0

SHIPPING QUALITY

	%MG I-III NPSREG	SHIPPED NPSRES	%TR 1 NPSREG	HSG SHIPPED NPSRES	%NPSREG 4-6 YR TOE SHIPPED	% QEP+CEP SHIPPED
FTL	0.0	0.0	0.0	0.0	0.0	0.0
JAC	64.7	77.8	94.1	100.0	100.0	120.0
MAC	64.1	81.8	100.0	93.9	100.0	383.3
MON	63.3	60.9	95.9	91.3	100.0	160.0
NAS	67.5	77.3	92.5	95.5	97.5	60.0
ORL	71.8	70.0	97.1	100.0	100.0	55.6
RAL	63.8	69.6	100.0	100.0	100.0	140.0
DIST	66.7	73.1	96.9	96.2	99.7	148.6

NET NEW CONTRACTING

	MSN	PSREG NNC	%	MSN	NPSREGM NNC	%	MSN	NPSREGM+PSREG NNC	%	MSN	NPSREGF NNC	%
FTL	0	0	NA	0	0	NA	0	0	NA	0	0	NA
JAC	2	0	0.0	54	51	94.4	56	51	91.1	3	1	33.3
MAC	3	0	0.0	86	87	101.2	89	87	97.8	6	10	166.7
MON	2	0	0.0	80	62	77.5	82	62	75.6	3	3	100.0
NAS	3	2	66.7	63	53	84.1	66	55	83.3	6	8	133.3
ORL	3	0	0.0	119	121	101.7	122	121	99.2	7	2	28.6
RAL	2	1	50.0	77	58	75.3	79	59	74.7	5	4	80.0
DIST	15	3	20.0	479	432	90.2	494	435	88.1	30	28	93.3

	MSN	NPSRESMG NNC	%	MSN	NPSRESMA NNC	%	MSN	NPSRESF NNC	%	MSN	TOTAL FORCE NNC	%
FTL	0	0	NA	0	0	NA	0	0	NA	0	0	NA
JAC	12	17	141.7	1	2	200.0	0	1	NA	72	72	100.0
MAC	23	22	95.7	5	8	160.0	2	1	50.0	125	128	102.4
MON	17	25	147.1	0	0	NA	0	0	NA	102	90	88.2
NAS	21	29	138.1	7	9	128.6	0	0	NA	100	101	101.0
ORL	18	24	133.3	0	0	NA	0	0	NA	147	147	100.0
RAL	15	22	146.7	1	0	0.0	0	0	NA	100	85	85.0
DIST	106	139	131.1	14	19	135.7	2	2	100.0	646	623	96.4

CONTRACTING QUALITY

	% MG I-III NPSREG	NNC NPSRES	% TIER 1 NPSREG	HSG NNC NPSRES	% QEP+CEP QUOTA CONTRACTED	APR
FTL	0.0	0.0	0.0	0.0	0.0	0.00
JAC	69.2	80.0	94.2	100.0	-25.0	1.76
MAC	66.0	83.9	100.0	93.5	128.6	1.80
MON	61.5	76.0	96.9	96.0	100.0	1.55
NAS	67.2	73.7	98.4	97.4	20.0	1.77
ORL	69.9	70.8	99.2	100.0	0.0	1.75
RAL	64.5	81.8	96.8	100.0	50.0	1.49
DIST	66.7	77.5	98.0	97.5	47.4	1.69

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